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# Section 3: Quiz **Monopolistic Competition and Oligopoly**

#### A. Key Terms

Match the descriptions in Column I with the terms in Column II. Write the letter of the correct answer in the blank provided.

# Column I

- 1. many companies in an open market selling similar products
- 2. a market structure dominated by a few large, profitable firms
- 3. an agreement among firms to sell at the same or very similar prices
- 4. a formal organization of producers that agree to coordinate prices and production

## B. Main Ideas

Write the letter of the correct ending in the blank provided.

- 5. If two shops sell the same merchandise but one offers a higher level of service, the service distinction is a form of
  - a. price fixing.

- c. choice among substitute products. d. local competition.
- **b.** nonprice competition.
- 6. An agreement among members of an oligopoly to set prices and production levels is called
  - a. price leadership. c. collusion.
  - b. competition. d. imperfect monopoly.
- 7. A major characteristic of monopolistic competition is that prices will be
  - a. higher than in perfect competition. c. higher than in a true monopoly. **d.** unrelated to the type of competition.
  - **b.** lower than in perfect competition.
- 8. In monopolistic competition, profits well in excess of costs are unlikely because
  - a. nonprice competition only works for the short term.
  - **b.** customers always return to the product that is least expensive, even if the quality of that product is much lower.
  - c. excess output can be maintained only for short periods.
  - d. established rivals and new firms would lure customers away with slightly different and/or cheaper products.
- 9. A cartel is able to survive only if
  - a. government regulations permit it.
  - **b.** every member keeps to the agreed output levels.
  - c. members are scrupulous about where they sell goods.
  - d. members use advertising to differentiate their goods.
- 10. The main difference between perfect competition and monopolistic competition is that
  - a. in perfect competition the prices are set by the government.
  - **b.** in perfect competition the buyer is free to buy from any seller he or she chooses.
  - c. in monopolistic competition there are fewer sellers and more buyers.
  - d. in monopolistic competition sellers can profit from the differences between their products and other products.

## Column II

- a. cartel
- **b.** oligopoly
- c. price fixing
- d. monopolistic competition

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