

Vocabulary Practice

Complete each sentence below and use the answer to help you identify the bracketed letter in the corresponding numbered item. When you have finished, write the definition of the term formed vertically by the bracketed letters.

1.	[_] _		
2.	[] _		
3.	[_] _		
4.	[_] _		
5.	_ [_] _		
6.			_
7.	[_]_		
8.	[_]_		
9.		_	
10.	[_] -		
11.	[_]_		
12.			_
13.	[_]		
14.	[_]_		
15.	[]_		
16.			
1.	Work that requires no specialized skills, education, or training is called	9.	The is the wage rate that produces neither excess supply nor excess demand for
2.	A professional who usually receives a salary is	4.0	workers.
	described as	10.	Industrial workers who receive wages are categorized as
3.	A technique involving a legally binding, third-party decision in a labor dispute is called	11.	Work that requires advanced skills and educa-
4.	involves contract negotiations that keep unnecessary workers on the payroll.		tion is called The theory that education increases produc-
5.	A third party meets with each side to seek a nonbinding solution in		tivity and results in higher wages is known as the
6.	A(n) is an organization that tries to improve wages and working conditions for its members.	13.	During, union and company representatives negotiate a new contract.
7.	A work stoppage to force a firm to address union demands is a(n)	14.	The is an unofficial workplace barrier that keeps women from advancing.
8.	Employment made up of temporary or part-	15.	A(n) is a measure that bans mandatory union membership.

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